TECHNIQUES FOR FIELD WORK

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Safety

1. Know all roads in and out of town.

2. Know location of sanctuaries and safe homes in the county.

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3. Make arrangements for regular checks with the Jackson office and/or the county office.

4. Decide whether night or day work is preferable. Celeon Least vanit

Canvassing

1. Take pencil and paper to record any information that seems pertinent.

2. Remember that you are asking people to take their time to listen to you. You should try to present yourself in a way that will make them want to talk with you.

3. If a person closes the door in your face or will not talk with you, try to find out selsewhere why he did it. Everybody can be approached, but it may take much time and patience to reach some people.

4. If a person talks but show obvious reluctance, don't force a long explanation on them. Come back another day to explain more. Soften them up through repeated exposure. This builds confidence and builds a relationship.

5. If a person invites you in but then doesn't listen to you, try asking questions to get their attention. Try talking about other things and eventually working back to your program.

6. If a person listens and seems interested, try to give them something to do to keep their interest up. Use them to help you contact other people. Use them to talk with the rest of their family.

7. If a person already knows what you are telling him, find out how he knows it. Perhpas there is already a group in existence that nothing is known about. Perhps there are channels of communication that could be valuable in the future.

8. When canvassing try to have a single idea in mind, e.g. getting people out to a mass meeting that evening or setting up a workshop. Don't overwhelm a person with too much at any one time.

Wofkshops

1. Arrange any materials (pencils, aper, application blanks, etc) beforehand so that the workshop isn't hung up for lack of these fundamentals.

2. Emphasize that any question is a good question. Encourage people

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to speak up, to ask questions, to bring out their own ideas.

3. Whenever possible, use the local residents to lead the workshops, to answer the questions, to take charge. Ultimately the people will be left alone, they can never start standing by themselves.

4. Go slowly enough to include everyone. Ask questions, get the people to call a halt--use any technique to judge whether your speed is correct.

5. Many times people like to open and close workshops with a song and a prayer.

6. Praise people freely. Compliment them for any small thing. This business is new for most people and they are easily intimidated

Taking People to Courthouse

1. Arrange transportation when necessary.

2. Be prompt if a time is agreed on.

3. Encourage people to go at least by twos, there is strength in numbers.

4. Accompany people to the door of the registrar's office where possible. At least go as far as the local authorities will permit.

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